

To: Mallardi, J, Groll, A P., Perez, F J., McHugh, Michael, Maney, F, Addessi, A, Burrows, Robert, Richards, M, Grossberg, S, Cote, Raymond A., Klein, John F., Feltman, John P., Gambardella, Mark R., 1200 - New York Region (SCULLYA), 1210 - New York ROU (ALVICHA), OConnor, Lori
From: Moulton, G
Posted: 4/23/96 10:18
Opened: 4/23/96 10:18
Subject: NEW YORK SUBJOBBERS

DEAR MANAGERS:

THE ATTACHED IS THE UPDATED LIST OF SUBJOBBERS HANDLED BY NEW YORK CHAIN DIVISION. WITH THE TRANSFER OF BOB BURROWS, AM A. P. GROLL HAS ASSUMED TEMPORARY RESPONSIBILITY FOR SEVERAL SUBJOBBERS(APG*) AND FOUR OTHER ACCOUNTS HAVE BEEN TAKEN OVER BY THE BUFFALO REGION(***)
UNTIL A REPLACEMENT IS ASSIGNED, PLEASE DIRECT ANY QUESTIONS REGARDING (APG*) SUBJOBBERS TO ART.

MOST OF THE SUBJOBBERS THE N. Y. CHAIN DIVISION HANDLE SHOULD BE CONTACTED BY A RETAIL REP. COVERAGE IS IDENTIFIED (RR COV.) AND I WOULD APPRECIATE YOUR ASSISTANCE IN ASSIGNING A RETAIL REPS TO THOSE ACCOUNTS. THE ACCOUNT MANAGERS WILL WORK WITH YOUR RETAIL REPS TO DEMONSTRATE AND REVIEW THEIR ACCOUNTABILITIES IN THE ACCOUNTS. IF YOU FEEL THE FREQUENCY IS NOT NEEDED IN A PARTICULAR SUBJOBBER PLEASE CONTACT ME AND WE CAN DISCUSS THE ACCOUNT(S).

PLEASE REVIEW THE LIST AND INSURE SUBJOBBERS NOT CONTACTED BY ACCOUNT MANAGERS ARE BEING CONTACTED BY SOMEONE IN YOUR DIVISION

IF YOU HAVE ANY QUESTIONS PLEASE CALL ME.

GEORGE MOULTON.

Sales	Retail
1221	1222
1222	1223
1223	1226
1224	1229
1225	ROM
1226	PC SC
1229	MC PA
1240	
1244	RSM RBM

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METRO REGION -- N.Y. SUB JOBBERS

RJR	RJR	RJR	#	ACCOUNT	ADDRESS	CITY	PHONE	FAX	PRIMARY SUPPLIER	VOLUME		SHARE		DPC	LINE	WRAPS	# PART	CALL	RR	R/W		
										RJR	IND	BASE	NOW	2	4	FB	STKR	PROMO	PROMO	FREQ	COV.	
122961	JPM	627817	127 W. KINGBRIDGE CO	127 W KINGSBRIDGE RD	BRONX	718 549 1164			15240	AMSTERDAM	0	0	#DIV/0!	Y	Y	Y	Y	N	5	12	12	
122501	APG	682654	4TH AVENUE GROCERY	224 4TH AVE	BROOKLYN	718 522 6491			550558	LEVINSON	500	3900	12.8%	12.8%	Y	Y	N	N	8	12	12	
122201		385690	565 RETAIL, INC.	579 SOUTH BROADWAY	YONKERS	914 423 4355			612990	STAN LOU	0	0	#DIV/0!								X	
124463	FJP	339176	911 TOBACCO CORP.	430 MOTHER GASTON BL	BROOKLYN	718 485 2300			617493	BONANZA	602	5703	10.6%	10.6%	Y	Y	Y	N	N	16	12	12
122307		598768	A & D TOBACCO	2031 JERICHO TPKE	EAST NORTHPORT	516 499 2330			101250	CENTER	0	0	#DIV/0!								X	
124463	FJP	296821	A & T TOBACCO	1443 GRAHAM AVE	BROOKLYN	718 389 7433			522100	QUEENS TOB.	0	0	#DIV/0!	Y	Y	N	Y	N	19	12	12	
122903		568905	A&G WHOLESALE	287 E 186TH ST	BRONX	718 681 8918			15240	AMSTERDAM	0	0	#DIV/0!									
124463	FJP	613711	A&J FOODS	27 BKLYN. TERM. MKT.	BROOKLYN	718 251 7144			65880	BOROUGH HALL	37	548	6.8%	6.8%	Y	Y	N	N	N	0	6	4
122460	APG	529382	AJS WHOLESALERS INC.	260 W 36TH ST	NEW YORK	212 629 3400	212 643 9121		617493	BONANZA	1870	13317	14.0%	14.0%	Y	N	N	N	N	9	12	12
124463	FJP	339174	ALL CITY WHOLESALERS	120 STOCKHOLM ST	BROOKLYN	718 455 5000			617493	BONANZA	761	7101	10.7%	10.7%	Y	Y	Y	N	N	0	12	12
122204	JPM	249188	AMAZING DISCOUNT	1 PENN PL	PELHAM	914 738 1177			550558	LEVINSON	0	0	#DIV/0!	Y	Y	Y	Y	N	5	12	12	
124463	FJP	813188	AMERICAN TOB. & CDY.	5402 CHURCH AVE	BROOKLYN	718 495 4844			227120	GLOBE	0	0	#DIV/0!								12	
122904		278132	ARC TOBACCO & CANDY	9 FRONT ST	HEMPSTEAD	516 483 3111			550558	LEVINSON	124	1288	9.6%	9.6%								
122501		698329	ASROOT DISTRIBUTORS	180 3RD AVE	BROOKLYN	718 797 4585			227120	GLOBE	0	0	#DIV/0!									
122501	APG	682642	ATLANTIC TOBACCO	218 ATLANTIC AVE	BROOKLYN	718 596 7530			550558	LEVINSON	350	3500	10.0%	10.0%	Y	Y		Y	Y	12	12	
124463	FJP	598722	B&R WHOLESALE	9214 ROOSEVELT AVE	FLUSHING	718 507 7015			617493	BONANZA	377	4696	8.0%	8.0%	Y	Y	Y	N	N	9	12	12
122261	JM	545208	BAEZ WHOLE SALE INC	913 CASTLE HILL AVE	BRONX	718 822 0831			550558	LEVINSON	0	0	#DIV/0!								12	
122503	APG	682653	BAYRIDGE TOBACCO	8225 6TH AVE	BROOKLYN	718 745 3011			65760	BORO PARK	300	3000	10.0%	10.0%	Y					34	12	12
122307		825432	BERT'S SMOKE SHOP	247 ROUTE 110	HUNTINGTON STA	516 427 4580			550558	LEVINSON	0	0	#DIV/0!								X	
122261	JPM	469706	BESTWAY WHOLESALE	1640 BRONXDALE AVE	BRONX	212 597 7040			558933	GUTLOVE	0	0	#DIV/0!	Y	N	Y	N	N	2	12	112	
122304	GHM	761012	BI COUNTY DISTRIB.	33 COMAC LOOP UNIT 5	RONKONKOMA	516 588 5922	588-4973		550558	LEVINSON	1386	7697	18.0%	18.0%	Y	Y	Y	Y	N	104	12	12
122504		592109	BLUE NILE TOBACCO	879 FULTON ST	BROOKLYN	718 622 0442			550558	LEVINSON	551	4840	11.4%	11.4%	Y	Y	Y	N	N	12		
122961	JPM	787219	BORINQUEN TOBACCO	1248 LOUIS NINE BLVD	BRONX	718 328 1118			550558	LEVINSON	0	0	#DIV/0!	Y	N	Y	N	N	N/A	12	12	
122903	JPM	963873	BRONX TOBACCO INC.	41 BX. TERMINAL MKT.	BRONX	718 665 6888			558933	GUTLOVE	0	0	#DIV/0!	Y	N	Y	N	N	N/A	12	12	
124463	FJP	339175	BROOKLYN TOBACCO	1941 PITKIN AVE	BROOKLYN	718 385 3815			378461	T&R	0	0	#DIV/0!	Y	Y	Y	N	N	8	12	12	
122904		434012	C & M CANDY	553 JERUSALEM AVE	UNIONDALE	516 489 2128			16290	ANDY'S	71	561	12.7%	12.7%								
122605		025075	CANDYMAN ICE CREAM	314 NELSON AVE	STATEN ISLAND	718 356 8857			540710	RICHMOND	176	1800	9.8%	9.8%	Y	Y		Y	Y	12		
122961	JPM	531381	CARIBE PRODUCTS	415 DEVOE AVE	BRONX	718 409 2337			617493	BONANZA	0	0	#DIV/0!	Y	N	Y	Y	N	N/A	12	12	
122207		385575	CASH TOBACCO INC.	115 E MAIN ST	ELMSFORD	914 592 3179			612990	STAN LOU	243	1529	15.9%	15.9%								
122460		620568	CIGARETTES PLUS CORP	3855 9TH AVE	NEW YORK	212 569 9710			617493	BONANZA	218	2348	9.3%	9.3%	Y	N	N	N	Y	0	12	
122306		582206	CIGPAK INCORPORATED	84 W SUFFOLK AVE	CENTRAL ISLIP	516 234 4949			101250	CENTER	0	0	#DIV/0!	Y	Y	Y	Y	N	30	12	X	
122961	JPM	465992	COLO UNITED DIST	1680 WESTCHESTER AVE	BRONX	718 893 3077			617493	BONANZA	0	0	#DIV/0!	Y	N	Y	N	N	10	12	12	
122961	JPM	363629	COLUBUS CANDY PAPER	1302 BEACH AVE	BRONX	718 904 1544			550558	LEVINSON	0	0	#DIV/0!	Y	N	Y	Y	N	5	12	12	
122460		498468	COMELEE COMPANY INC.	70 BAYARD ST	NEW YORK	212 966 8866			65880	BOROUGH HALL	200	1000	20.0%	20.0%	N	N	N	N	N	1		X
122309		594724	CORAM WHOLESALE DIST	337 MIDDLE COUNTRY R	CORAM	516 736 1959			675352	STOMEL	0	0	#DIV/0!								X	
122309	GHM	591571	COUNTRYSIDE DIST. INC	114 NEIL DR	LAKE GROVE	516 588 8308	588-5855		550558	LEVINSON	466	3339	14.0%	14.0%	Y	Y	N	Y	N	15	12	0
122503		682656	CRUZ DISTRIBUTORS	5601 7TH AVE	BROOKLYN	000 000 0000			227120	GLOBE	17	320	5.3%	5.3%	N	N	N	N	N			
124463	FJP	968234	DAN JAY TOBACCO	860 RALPH AVE	BROOKLYN	718 385 1453			617493	BONANZA	0	0	#DIV/0!								12	X

REP--NO ENTRY-- BEING HANDLED BY REP

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R/W--RETAIL/WHOLESALE SAME BUILDING
RR COV.=RETAIL REP COVERAGE

METRO REGION -- N.Y. SUB JOBBERS

122460	538278	DELITE CANDY & CIGS	2192 AMSTERDAM AVE	NEW YORK	212 923 6464	617493	BONANZA	64	610	10.5%	10.5%	N	N	N	N	N	0	12		
RJR	RJR	RJR										VOLUME	SHARE	DPC	LINE	WRAPS	# PART	CALL	RR	R/W
ASSN	REP	#	ACCOUNT	ADDRESS	CITY	PHONE	FAX	PRIMARY SUPPLIER	RJR	IND	BASE	SOM	2	4	FB	STKR	PROMO	PROMO	FREQ	COV
122903	475679	DELMA TOBACCO	2100 JEROME AVE	BRONX	718 220 2019	558933	GUTLOVE	0	0	#DIV/0!	Y	N	N	N	N	N	N/A	12	X	
124463	603001	DUBOUSKY & SON	6635 OTTO ROAD	GLENDALE	718 497 2400	624300	SUNRISE	30	300	10.0%	10.0%	N	N	N	N	N	0	6		
122508	APG	682646 E Z BUYING	1810 CROPSEY AVE	BROOKLYN	718 256 5555	227120	GLOBE	1151	12159	9.5%	9.5%	Y	Y	Y	Y	Y	21	12	12	
122503	APG	682661 ESPINAL WHOLESALE	4505 5TH AVE	BROOKLYN	000 000 0000	227120	GLOBE	41	451	9.1%	9.1%	N	N	N	N	N			12	
122908	JPM	595225 ESPINOSA CORPORATION	9120 182ND ST	JAMAICA	718 558 2900	375461	T&R	247	2866	8.6%	8.6%	Y	Y	Y	Y	N	5	12	12	
124463	FJP	633865 F & M ENTERPRISE	9631 43RD AVE	CORONA	718 457 0980	622100	QUEENS	156	2066	7.6%	7.6%	Y	Y	Y	N	N	0	12	12	
122503	APG	682657 FAST SERVICE	4906 7TH AVE	BROOKLYN	718 871 8749	227120	GLOBE	260	3256	8.0%	8.0%	Y	Y	Y	Y	N	12	12	12	
122961	JPM	546975 FORDHAM CANDY TOBACC	4660 3RD AVE	BRONX	718 534 6300	617493	BONANZA	0	0	#DIV/0!	Y	N	Y	N	N	N/A	12	12		
122307		475425 GUNEYEV CORP OF NY	873 E JERICHO TPKE	HUNTINGTON STAT	516 549 8825	550556	LEVINSON	23	266	8.5%	8.5%								X	
122503	APG	682659 GUPTA WHOLESALE	5816 4TH AVE	BROOKLYN	714 921 5420	550558	LEVINSON	850	8155	10.4%	10.4%	Y	Y	N	Y	N		12	12	
122460		020629 H & W TOBACCO	3560 BROADWAY	NEW YORK	212 694 1180	15240	AMSTERDAM	0	0	#DIV/0!	N	N	N	N	N	0	12			
124463	FJP	407766 H&K TOBACCO	855 E 92ND ST	BROOKLYN	718 649 0800	617493	BONANZA	500	4000	12.5%	12.5%	Y	Y	Y	N	N	12	12	12	
122307		818644 HE RO SMOKE, INC.	517A E JERICHO TPKE	HUNTINGTON STAT	516 351 7131	550558	LEVINSON	0	0	#DIV/0!									X	
122460	APG	584354 J & A TOBACCO	858 880 ENY AVE	BROOKLYN	718 953 5056	65880	BOROUGH HALL	0	0	#DIV/0!								12		
122903		572606 J&R CANDY & CIGARETT	2503 A 3RD AVE.	BRONX	718 993 3170	617493	BONANZA	0	0	#DIV/0!									X	
124463	FJP	026212 JERSEY LYNN FARMS	8801 FOSTER AVE	BROOKLYN	718 649 6730	65880	BOROUGH HALL	33	540	6.1%	6.1%	Y	N	N	N	N	0	12	12	
122904		675414 JIMENEZ WHOLESALE	102 S MAIN ST	FREEPORT	516 868 0005	16290	ANDY'S	0	0	#DIV/0!										
122901		309036 KATAN ENTERPRISE INC	2229 HEMPSTEAD TPKE	ELMONT	516 437 0468	550558	LEVINSON	85	525	16.2%	16.2%									
122903	JPM	787218 KINGS TOBACCO	1329 JEROME AVE	BRONX	212 293 1921	617493	BONANZA	0	0	#DIV/0!	Y	Y	Y	Y	N	60	24	12		
124463	FJP	696263 KINGS WHOLESALER INC	10014 NORTHERN BLVD	CORONA	718 205 1873	550558	LEVINSON	0	0	#DIV/0!	Y	Y	?	N	N	0	12	12		
122261	JPM	656208 KRCHO WHOLESALE	2933 BOSTON RD	BRONX	718 547 0411	617493	BONANZA	0	0	#DIV/0!	Y	Y	Y	Y	N	N/A	12	12		
122301		598769 KRISTY'S SMOKE	1836 DEER PARK AVE	DEER PARK	516 242 7421	675362	STOMEL	9	137	6.6%									X	
122507		180456 L S & N TOBACCO CORP	507 FLATBUSH AVE	BROOKLYN	718 284 2251	617493	BONANZA	295	2732	10.8%	10.8%	N	N	N	N	N		4		
122503		878833 L TARTAKOFF TOBACCO	801 59TH ST	BROOKLYN	718 438 3299	65760	BORO PARK	75	700	10.7%	10.7%	Y	Y	N	N	N				
124463	FJP	631529 LAXMI TRADING CO.	8327 BROADWAY	ELMHURST	718 760 5300	550558	LEVINSON	568	4477	12.7%	12.7%	Y	Y	N	Y	Y	10	12	12	
122906		766642 LOONEY'S TOBACCO/CDY.	658A ROCKAWAY TPKE	LAWRENCE	516 371 4690	550558	LEVINSON	71	844	8.4%	8.4%	Y	N	?	N	N	15	12		
122207		378802 LU JACKS	650 COMMERCE ST	THORNWOOD	914 747 3061	550558	LEVINSON	0	0	#DIV/0!									X	
124462	APG*	291171 M FUTTERMAN TOBACCO	1789 MADISON AVE	NEW YORK	212 369 8390	212 369 1510	558933	GUTLOVE	1	6500	0.0%	Y	N	N	N	Y	2	12	12	
122503	APG	682649 M POGGI TOBACCO	283 SMITH ST	BROOKLYN	718 875 5581	65880	BOROUGH HALL	75	700	10.7%	10.7%	N	N	N	N	N		12		
122503	APG	682658 M S WHOLESALE	5220 4TH AVE	BROOKLYN	718 492 6220	227120	GLOBE	167	2222	7.5%	7.5%	Y	Y	N	N	N	4	12	12	
122508		588824 MIDWOOD TOBACCO INC	1493 CONEY ISLAND AVE	BROOKLYN	718 338 9400	617493	BONANZA	593	6800	8.7%	8.7%	Y	Y	N	Y	N	7	12		
124463	FJP	296824 MINAL TOBACCO	402 JOHNSON AVE	BROOKLYN	718 386 7696	602280	SOUTH BEACH	0	0	#DIV/0!	Y	Y	N	N	N	4	12	12		
122460	APG	641397 MOHIT WHOLESALER	1806 BATH AVE	BROOKLYN	718 236 0995	227120	LEVINSON	372	5064	7.3%	7.3%	Y	Y	N	N	N	10	12	12	
122904		411285 MR. BUTTS DISTRIBUTO	1336 APPEAL AVE	ELMONT	516 488 2888	550558	LEVINSON	0	0	#DIV/0!										
122904		685707 NASSUA RD WHOLESALER	887 NASSAU RD	UNIONDALE	516 481 0377	101250	CENTER	0	0	#DIV/0!									X	
122903	JPM	627830 NEW LIFE WHOLESALE	155 W KINGSBRIDGE RD	BRONX	718 501 0906	617493	BONANZA	0	0	#DIV/0!								12		

REP--NO ENTRY-- BEING HANDLED BY REP

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R/W--RETAIL/WHOLESALE SAME BUILDING
RR COV.=RETAIL REP COVERAGE

METRO REGION -- N.Y. SUB JOBBERS

RJR ASSN	RJR REP	#	ACCOUNT	ADDRESS	CITY	PHONE	FAX	PRIMARY SUPPLIER	VOLUME		SHARE		DPC	LINE	WRAPS	# PART	CALL	RR	R/W		
									RJR	IND	BASE	SOM	2	4	FB	STKR	PROMO	PROMO	FREQ	COV	
122460		036294	NEW WORLD PAPER CORP	73 E 115TH ST	NEW YORK	212 876 2936		15240	AMSTERDAM	516	2562	20.1%	20.1%	Y	N	N	N	0	12		
122460		478729	NGA INC WHSL	415 W 127TH ST	NEW YORK	212 678 2000		15240	AMSTERDAM	1	2000	0.1%	N	N	N	N	0	12			
122261		289566	NU STAR TOBACCO WHSL	2863 WHITE PLAINS RD	BRONX	718 547 7475		550558	LEVINSON	0	0	#DIV/0!	Y	Y	Y	Y	N	5	12		
124463	FJP	633885	P & G WHOLESALE	48 11 94TH STREET	CORONA	718 592 8604		611815	TIGER	460	4156	11.1%	11.1%	Y	N	Y	N	0	12	12	
122303		818984	P&R DISTRIBUTORS	705 ROANOKE AVE	RIVERHEAD	516 727 3034		101250	CENTER	0	0	#DIV/0!								X	
122460	APG*	049957	PAIKAM CIGARETTE	323 W 39TH ST	NEW YORK	212 714 0048	212 397 3794	543805	VIKISHA INC.	148	984	15.0%	15.0%	N	Y	Y	Y	18	12	12	
122460	APG*	647979	PAIKAM TOBACCO CO INC	77 WARREN ST	NEW YORK	212 374 0164	212 374 0164	543805	VIKISHA INC.	254	2191	11.6%	11.6%	N	Y	N	Y	14	12	12	
122504		682648	PAL PICK & PAY	318 GATES AVE	BROOKLYN	718 636 6379		65880	BOROUGH HALL	404	2866	14.1%	14.1%	Y	Y	N	N	N	4		
124463	FJP	785204	PARKWAY TOBACCO	1882 EASTERN PKY	BROOKLYN	718 385 5898		675352	STOMEL	236	2085	11.3%	11.3%	Y	N	Y	N	N	0	12	12
122460	APG	650803	PLANTAINS CASH&CARRY	155 ATTORNEY ST	NEW YORK	212 777 1044		611815	TIGER	288	2060	14.0%	14.0%	Y	Y	Y				12	12
124463	FJP	599685	POLANCO WHOLESALE	1224 MYRTLE AVE	BROOKLYN	718 455 7500		227120	GLOBE	0	0	#DIV/0!	Y	N	Y	N	N	0	12	12	
122961	JPM	345664	QUICK SERVICE TOB.	947 INTERVALE AVE	BRONX	212 893 2337		617493	BONANZA	0	0	#DIV/0!	Y	N	Y	Y	N	8	12	12	
124463	FJP	788866	R & B CIGAR	3405 45TH ST	LONG IS CITY	718 786 2681		617493	BONANZA	284	4364	6.5%	6.5%	Y	Y	Y	N	N	2	12	12
122480		784533	R. N. WHOLESALE CORP	87 CLINTON ST	NEW YORK	212 533 4480		0	0	0	0	#DIV/0!									
122501	APG	679687	RADFAN WHOLESALER	127 SMITH ST	BROOKLYN	718 237 5106		550558	LEVINSON	625	5585	11.2%	11.2%	Y	Y	N	N	N	3	12	12
122301		620641	RAM DISTRIBUTORS	289 UNIT E SERBURBAN AVE	DEER PARK	516 586 2900		494560	PENNISI	347	3032	11.4%	11.4%	Y	Y	N	Y	N	8	12	
124463	FJP	642227	RAVIRAL TRADING	9501 NORTHERN BLVD	JACKSON HTS	718 397 5700		550558	LEVINSON	250	2000	12.5%	12.5%	Y	Y	Y	N	N	5	12	12
122307		482551	RAY TOBACCO	610 PLAINVIEW RD	PLAINVIEW	516 931 2948		550558	LEVINSON	0	0	#DIV/0!									
122904		333421	RJ WHOLESALE	3229 LONG BEACH RD	OCEANSIDE	516 763 4300		101250	CENTER	0	0	#DIV/0!									
122506		419530	ROSU TRADING	100 17 BEACH CHANNEL	ROCKAWAY BEACH	718 945 5411		550558	LEVINSON	0	0	#DIV/0!									
124463	FJP	644848	SAM'S SURPRISES	8103 NORTHERN BLVD	FLUSHING	718 446 3101		611815	TIGER	875	7000	12.5%	12.5%	Y	Y	Y	N	N	43	12	12
122308		598767	SAN JOE DISTRIBUTORS	4265 CLARISSA RD	BETHPAGE	516 796 1107		550558	LEVINSON	443	4266	10.4%	10.4%								
122460	APG*	038513	SAY & JAY DISTRIBUT.	2136 2ND AVE	NEW YORK	212 427 2900	212 427 7812	558800	UNITED	395	3197	12.4%	12.4%	Y	N	N	Y	Y	0	12	12
122460	APG	931378	SCHOR & ROSNER CORP	156 LUDLOW ST	NEW YORK	212 674 1355		65880	BOROUGH HALL	545	5522	9.9%	9.9%	Y	Y	N	Y	Y	12	12	12
122803	JPM	787919	SCHUMACHER TOBACCO	1216 JEROME AVE	BRONX	718 538 9018		558833	GUTLOVE	0	0	#DIV/0!	Y	N	?	N	N	3	12	12	
124463		591732	SHIVAM INTERNATIONAL	12310 JAMAICA AVE	JAMAICA	718 849 6380		550558	LEVINSON	36	502	7.2%	7.2%	Y	Y	N	N	N	0	12	
122460	APG*	479849	SMILE WHOLESALERS	247 W 30TH ST	NEW YORK	212 279 0175	212 279 0129	617493	BONANZA	256	1733	14.8%	14.8%	N	Y	N	Y	N	6	12	12
124463	FJP	649555	SOMALIN CIGAR	93 N 6TH ST	BROOKLYN	718 384 6848		658500	UNITED	1000	8000	12.5%	12.5%	Y	Y	Y	N	N	22	12	12
122206		554728	STRAUSS PAPER CO. INC	160 HORTON AVE	PORT CHESTER	914 939 3544		675352	STOMEL	23	358	6.4%	6.4%								
122961	JPM	117154	SUGAR, INC.	920 E 169TH ST	BRONX	718 328 5531		617493	BONANZA	0	0	#DIV/0!	Y	N	Y	N	N	3	12	12	
122901		113279	SUNBURST ICE CREAM	1146 GRAND AVE	HEMPSTEAD	516 489 8850		16290	ANDY'S	6	97	6.2%	6.2%								
124463		348871	SUNNYSIDE COY. & TOB	29 BROOKLYN TERMINAL MK	BROOKLYN	718 251 6633		624300	SUNRISE	0	0	#DIV/0!									
122302		565016	SUNRISE SNACKS INC	49B E SUNRISE HWY	LINDENHURST	516 884 0498		550558	LEVINSON	0	0	#DIV/0!								X	
122203		481688	SUPREME WHOLESALE	DISTRIBUTORS	MT VERNON	914 699 4758		181760	EMPIRE	0	0	#DIV/0!									

REP--NO ENTRY-- BEING HANDLED BY REP

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R/W--RETAIL/WHOLESALE SAME BUILDING
RR COV.=RETAIL REP COVERAGE

METRO REGION -- N.Y. SUB JOBBERS

ASSN	REP	#	ACCOUNT	ADDRESS	CITY	PHONE	FAX	PRIMARY SUPPLIER	VOLUME			SHARE			DPC	LINE	WRAPS	# PART	CALL	RR	R/W
									RJR	IND	SOM	2	4	FB	STKR	PROMO	PROMO	FREQ	COV		
122463	FJP	395561	VP SALES	63 49 FOREST AVE.	RIDGEWOOD	718 821 3222		617493	BONANZA	322	3544	9.1%	9.1%	Y	Y	Y	N	N	16	12	12
122460	APG	369453	WAHKEE	90 ELDREDGE ST	NEW YORK	212 966 7360		550558	LEVINSON	272	3143	8.7%	8.7%	Y	Y	Y	Y	Y	10	12	12
122460	APG	037137	WELLSPRING CORP.	36 LUDLOW ST	NEW YORK	212 529 5454		550558	LEVINSON	547	4538	12.1%	12.1%	Y	Y	Y	Y	Y	19	12	12
122460	APG*	786751	WEST SIDE TOBACCO	663 W 158TH ST	NEW YORK	212 740 1315	NO FAX	65880	BOROUGH HALL	355	2957	12.0%	12.0%	Y	N	N	N	Y	2	12	12
122463	FJP	537527	WILSON TOBACCO CO.	7919 CYPRESS AVE	FLUSHING	718 456 0417		624300	SUNRISE	125	1000	12.5%	12.5%	Y	N	?	N	N	0	12	12
122461	FJP	602704	WORLDWIDE TRADING	538 W 111TH ST	NEW YORK	718 292 8929		0	0	0	0			#DIV/0!	Y	Y	N	N	0	12	12
122201		517759	YEMEN WHOLESALE	350 S BROADWAY	YONKERS	914 968 7620		612990	STAN LOU	137	990	13.8%	13.8%								X
122301		660653	YILDIZ	1568 6 OCEAN AVE	BOHEMIA	516 244 6142		494560	PENNISI	361	2281	15.8%	15.8%								
124464	***	542363	HILTON, GIBSON & MILLER	208 MACARTHUR AVE.	NEW WINDSOR	914 562 0353	914 562 0506	203290	H. FORTUNIS	1000				#DIV/0!	Y	Y	N	Y	N	3	12
124464	***	388119	NABERS WHOLESALE	139 NORTH RT 9W	HAVERSTRAW	914 429 7468		612990	STAN LOU					#DIV/0!	Y	Y	Y	Y	N/A	12	
124462	***	704978	H. FORTUNIS dba BANNER	261 NORTH ST	MIDDLETOWN	914 342 2650	NO FAX	203290	H. FORTUNIS	1000					N	Y	N	N	N	0	12
124462	***	611360	FOUR STAR WHOLESALE	67 COTTAGE ST	POUGHKEEPSIE	914 473 1793	914 473 2861	203290	H. FORTUNIS	3000					N	Y	N	N	N	0	12
**** CONTACTED BY BUFFALO REGION 4/96																					

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R/W--RETAIL/WHOLESALE SAME BUILDING
RR COV.=RETAIL REP COVERAGE